December 2019

#### **RICH KING REAL ESTATE**

# WEST VALLEY LIVING



## Washington #4 Lowest Mortgage Refinance Rates Nationally

Over the past year mortgage interest rates have dropped more than 1 percentage point, creating a rush to refinance. Homeowners in some states are having even better luck than others at refinancing their mortgage and locking in a lower monthly payment—which can mean tremendous savings.

Overall, about 75% of mortgage re-fi applications are approved nationally.

Home value appreciation and credit scores matter most when it comes to refinance approvals, researchers note. They analyzed more than 10 million mortgage refinance approvals by state and compared those rates to home-price appreciation and average credit scores.

Overall, Utah homeowners had the highest approval rate at 82%, followed by applicants in North Dakota, South Dakota, and Washington (at 79.3%).

Some homeowners are bypassing refinancing altogether. But they may be passing up some big savings. For example: A borrower who had a \$300,000 loan in November 2018 at a 4.75% mortgage rate could save about \$200 per month on their payment and more than \$50,000 on life-time interest by refinancing at 3.75%.

The availability of a lower interest rate is only one of the conditions needed to refinance a mortgage. Borrowers often need to have some equity in their home, especially if they want to take cash out, and a solid credit score. Fortunately, increases in home prices since 2012, combined with paying down loan balances, typically means considerable equity in homes.

Call me today for a complimentary home valuation.

This is a very good time to learn what your property is worth because of opportunities that come with low interest rates. Refinancing can lower your monthly payment. A home equity line of credit (HELOC) can help you make home improvements, pay for college tuition, a wedding, bill, etc. For the latest insights about the local real estate market, please feel free to contact me directly.



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# Five Interior Design Disasters to Avoid

Beauty is in the eye of the beholder, and that saying rings true for how one chooses to decorate one's home. Therefore, one person's love of leopard print could be another person's decorating disaster. If you are looking to sell your home this year, change up or avoid these top five no-nos.

#### Wall-to-Wall Carpeting

Having wall-to-wall carpet is the number one no-no for today's interior design. According to Jonathan Scott of the famed "Property Brothers" HGTV show, no one is looking to buy a house with carpet—which can hold many of life's unsavory side effects like dirt, stains, hair, and other things we don't even want to think about.

#### **Mirrored Walls**

In theory, this decorating idea should make a small space appear larger. However, according to Scott, the effect can actually make your room look like an '80s dance hall. Let the dance hall die and opt for full-length mirrors instead.

#### Clutter

When it comes to decorating to sell, less is almost always more. Be particularly picky about the foyer since this provides the initial impression of the interior. Keep shoes, winterwear, bags, and other daily-use items organized and out of sight. Rearrange or remove furniture and décor throughout the home to make each room appear as spacious and inviting as possible.

#### Loud Wallpaper

Although wallpaper can add that pop of color that a room desperately needs, a loud or dizzying pattern can turn off buyers. If you want to add appealing hues, stick with paint.



#### White on White

Although beautiful, the color white is not realistic when it comes to life's mishaps. Realtor.com recommends that homeowners gravitate toward rich shades such as rust browns, black, and forest green.

Find typical costs, expected value, recovered project costs, and more for 20 common remodeling projects in the full 52-page report, **2019 Remod***eling Impact Report*.

To receive your *free* copy, email me at contact@richkingrealestate.com.

### Millwood Argonne Bridge Memorial Erected, Local Fallen Heroes Honored on Veterans Day

Thanks to so many people who make up a vital part of the Millwood community—including the Daughters and Sons of the American Revolution, Millwood History Enthusiasts, Project Chair Rae Anna Victor, the City of Millwood, Inland Empire Paper Company, over a dozen financial contributors, and so many more—a new WWI Memorial was installed and dedicated on the corner of Argonne Rd and Empire Ave in Millwood on Veterans Day at the 11th hour of the 11th day of the 11th month to commemorate the end of the first World War and to pay homage to the more than 200 local boys who made the ultimate sacrifice for our freedom as Americans and for others around the world.



The Argonne Bridge was originally built and then dedicated on November 11, 1920 with the plaque at the bottom of the memorial above. It was named after the Battle of Argonne Forest in September 1918, one of the bloodiest battles during WWI. But that plaque and others had been misplaced during the bridge's reconstruction many years later. Thankfully, that original bronze plaque was recovered recently and is now embedded at the base of the memorial as it should be. And the names of our fallen local heroes are honorably inscribed on the front of the memorial for as long as it stands.

The Millwood History Enthusiasts meets Wednesdays from 1:00-2:30 PM at the Corner Door Café located at 3301 N Argonne Rd.

# How's the West Valley Market?

September and October were the #2 and #3 most productive months in 2019 and both sellers and buyers continue to be active going into the end of the year. Below is a list of all homes that have sold in the West Valley community over the past 12 months (total of 272).

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December 2018 (22)		3903 N Farr Rd	\$254.900	7706 E Garnet Ln	\$335.686	5215 N Mulvaney Ct	\$395.500	8732 E Sugar Pine Ln	\$310,000
	¢000.000	9117 E Fraser Ct	\$333,900	4104 E Maringo Dr	\$298,000	2314 N Park Rd	\$255,000	9006 E Sunview Ln	\$430,000
6023 N Alpine Fir Ln	\$299,900	3020 N Girard Rd	\$214,000	3216 N Park Rd	\$269,900	7725 E Princeton Ave	\$315,000	11019 E Upriver Dr	\$394,950
5201 N Argonne Ln	\$199,000	9417 E Grace Ave	\$386,000	3305 N Park Rd	\$226,000	5406 N Shane Ct	\$435,000	5716 N Vista Park Dr	\$409,990
5303 N Argonne Ln	\$230,000	9607 E Heroy Ct	\$299,500	11830 E Rivercrest Dr	\$305,000	5423 N Sipple Ct	\$410,000	6104 N Vista Park Dr	\$312,500
7510 E Baldwin Ave	\$220,000	9813 E Hoffman Ct	\$272,000	7706 E Saphire Ln	\$383,496	8011 E Sommerset Ct	\$300,000	5127 N Yale Ct	\$305,000
7610 E Baldwin Ave	\$215,000	8019 E Knox Ave	\$172,000	7920 E South Riverway Ave	\$380,000	9010 E E Sunview Ln	\$430,000	8027 E Woodland Park Dr	\$254,325
6903 E Carlisle Ave	\$235,000		\$225,000		\$680,000				\$285,000
8603 E Courtland Ave	\$135,000	7818 E Liberty Ave		5730 N Thierman Rd		4907 N Vista View Cir	\$525,000	3226 N Woodruff Rd	
3123 N Edgerton Rd	\$195,000	3019 N Marguerite Rd	\$138,000	8208 E Upriver Dr 11021 E Upriver Dr	\$237,000	9129 E Wabash Rd	\$382,500	5127 N Yale Ct	\$305,000
4918 N Elton Ln	\$321,000	2821 N Park Rd	\$276,000		\$275,000	9010 E Woodside Ln	\$379,990		
5017 N Emerald Ln	\$340,000	5533 N Radium Ln	\$425,900	4021 N Willow Rd	\$128,500	7707 E Woodview Ct	\$410,000	November 2019 (17)	
9125 E Fraser Ct	\$401,396	8902 E States Ln	\$317,500	3014 N Woodruff Rd	\$228,000			5201 N Argonne Ln, #1	\$210,000
3004 N Girard Rd	\$210,000	9304 E Wellesley Ave	\$311,500			September 2019 (28)		7814 E Augusta Ave	\$211,000
9720 E Hoffman Rd	\$262,883	7930 E Woodland Park Dr	\$293,000	July 2019 (35)		5205 N Argonne Ln, #7	\$219,000	8609 E Bull Pine Ln	\$269,900
8311 E Jackson Ave	\$212,500			8027 E Augusta Ave	\$248,000	7908 E August Ave	\$245,000	3505 N Center Rd	\$315,000
7902 E Nora Ave	\$208,000	April 2019 (18)		2709 N Bessie Rd	\$220,000	8522 E Blue Fox Ln	\$415,000	10010 E Empire Ave	\$245,000
10911 E Rockwell Ave	\$275,000	7522 E Baldwin Ave	\$186,000	2610 N Bradley Rd	\$200,000	8724 E Blue Fox Ln	\$390,000	7823 E Columbia Dr	\$349,900
7702 E Saphire Ln	\$418,539	3207 N Bessie Rd	\$133,000	1820 N Center Ln	\$250,000	4904 N Boeing Rd	\$304,500	8005 E Columbia Dr	\$350,000
5417 N Timber Rim Dr	\$410,000	5102 N Boeing Rd	\$304,500	2511 N Center Rd	\$257,000	2805 N Bowman Rd	\$200,000	7811 E Glass Ave	\$181,950
10119 E Walton Ct	\$290,000	2015 N Edgerton Rd	\$200,000	2723 N Coleman Rd	\$240,000	2523 N Coleman Rd	\$235,000	7910 E Grace Ave	\$245,000
8724 E Wellesley Ave	\$258,000	2512 N Elizabeth Rd	\$159,500	6906 E Columbia Dr	\$379,900	4217 N Dartmouth Ln	\$259,900	4611 N Locust Ct	\$295,000
8522 E Woodland Park Dr	\$569,500	4814 N Emerald Ln	\$351,791	7004 E Columbia Dr	\$454,000	3617 N Edgerton Rd	\$199,950	8814 E Maringo Dr	\$1,030,000
8620 E York Ave	\$227,000	7924 E Fairview Ave	\$165,000	7306 E Columbia Dr	\$392,000	10625 E Empire Ave	\$235,000	9712 E Maringo Dr	\$280,000
0020 2 1010700	<i><b>Q</b>221,000</i>	3309 N Fowler Rd	\$263,000	8119 E Columbia Dr	\$300,000	3305 N Fowler Rd	\$285,000	8418 E Sandlewood Ln	\$450,000
January 2019 (13)		8504 E Grace Ave	\$248,000	3507 N Edgerton Rd	\$238,000	3326 N Fowler Rd	\$357,000	5404 N Shane Ct	\$375,000
	0517.000	7605 E Hodin Dr	\$770,000	3323 N Elton Rd	\$221,000	7610 E Garnet Ln	\$355,000	5718 N Vista Park Dr	\$409,990
8416 E Black Oak Ln	\$517,000	9707 E Hoffman Ct	\$239,900	7013 E Fairmont Ln	\$377,000	9813 E Hoffman Ct	\$310,000	4109 N Willow Rd	\$290,000
2511 N Dick Rd	\$208,000	9806 E Hoffman Ct	\$279,900	7119 E Fairview Ave	\$140,000	2828 N Laura Rd	\$286,500	7621 E Woodview Ct	\$420,000
3707 N Edgerton Rd	\$131,000	7315 E Marietta Ave	\$215,000	2014 N Farr Rd	\$269,000	8422 E Liberty Ave	\$180,000	TOZT E WOODWOW OU	φ420,000
4220 N Farr Rd	\$284,900	3105 N Park Rd	\$150,900	9512 E Heroy Ct	\$260,000	4208 N Locust Rd	\$257,700		
5908 E Knox Ave	\$68,000	8922 E Parkside Ln	\$299,900	4512 N Hutchinson Ln	\$291,000	6824 E Montgomery Ave	\$247,200		
9107 E LaCrosse Ln	\$232,000	11520 E Rivercrest	\$295,000	7901 E Knox Ave	\$210,000	8614 E Parkside Ln	\$358,500		
2011 N Laura Rd	\$192,500	8905 E Vista Park Dr	\$305,000	3013 N Marguerite Rd	\$254,900	7909 E Princeton Ave	\$293,650		
7714 E Saphire Ln	\$356,206	8908 E Woodside Ln	\$489,900	6812 E Montgomery Ave	\$230,000	7915 E Princeton Ave	\$275,000		
7720 E Saphire Ln	\$399,000	6906 E WOOdside En	φ <del>4</del> 09,900	2310 N Park Rd	\$167,000	2923 N Stout Rd	\$280,000	and the second	
	\$1,200,000	Mar. 0040 (00)		5123 N Penn Ave	\$390,000	3505 N Vista Rd	\$257,500	and the second sec	
2010 N Vista Rd	\$229,900	May 2019 (23)		12007 E Portland Ave	\$320,000	8622 E Whitman Ave	\$350,000	Court P	
7902 E Woodland Park Dr	\$300,000	5201 N Argonne Ln, #5	\$194,000	5509 N Radium Ln	\$458,000	9808 E Whitman Ct	\$285,000		
7810 E Woodland Ridge Ln	\$370,000	5825 N Argonne Rd	\$470,000	5535 N Radium Ln	\$441,357	8722 E Woodside Ln	\$440,000		
		2003 N Bessie Rd	\$232,500		\$303,000	8920 E Woodside Ln	\$415,000		Martin Contraction
February 2019 (14)		3209 N Bessie Rd	\$165,000	5112 N Riblet View Ln					
1621 N Center Rd	\$245,000	8804 E Blue Fox Ln	\$418,000	2109 N Sargent Rd	\$250,622	8612 E York Ave	\$220,000		
4806 N Emerald Ln	\$337,441	4104 N Maringo Dr	\$298,000	8016 E Sommerset Ct	\$307,000			BUC	LANC AND
8703 E Frederick Ave	\$146,265	6807 E Montgomery Ave	\$240,000	8920 E Sunview Ln	\$395,000	October 2019 (29)		ALL .	Total
8304 E Lacrosse Ave	\$330,000	2314 N Park Rd	\$243,500	8015 E Upriver Dr	\$208,000	7118 E Carlisle Ave	\$300,000		C. C
9116 E Lacrosse Ln	\$254,000	7314 E Utah Ave	\$212,000	9001 E Upriver Dr	\$249,900	6105 N Crestmont Ln	\$399,990	1 August 1	11-0
5305 N Millview Dr	\$379,950	11021 E Upriver Dr	\$275,000	8808 E Wellesley Ave	\$349,000	4206 N Dartmouth Ln	\$266,000	Want to know	the
8605 E Nora Ave	\$219,000	1719 N Vista Rd	\$180,000	5110 N Willow Rd	\$408,314	4309 N Dartmouth Ln	\$249,790	mont to Kilo	me?
2818 N Park Rd	\$272,500	1918 N Vista Rd	\$186,000	3003 N Woodruff Rd	\$195,000	2419 N Dick Rd	\$239,461	Wante wour H	101110
2822 N Park Rd	\$275,000	8622 E Woodland Park Dr	\$595,000	9014 E Woodside Ln	\$409,990	2922 N Dora Rd	\$216,000		
5510 N Rockview Ln	\$303,000					2012 N Elton Rd	\$207,000	Want to know value of your H	-111 7
3214 N Sipple Rd	\$245,050	June 2019 (27)		August 2019 (24)		7312 E Euclid Ave	\$320,000	CALL M	
7814 E Timber Ridge Ln	\$328,500	5004 N Argonne Rd	\$240,000	8633 E Bull Pine Ln	\$259,900	7914 E Euclid Ave	\$111,125	S CALL	
8233 E Upriver Dr	\$306,000	5301 N Argonne Ln, #301	\$278,000	6905 E Carlisle Ave	\$381,000	8103 E Euclid Ave	\$190,000		107
9222 E Wabash Rd	\$383,900	8205 E Baldwin Ave	\$242,500	7509 E Columbia Dr	\$460,000	8709 E Frederick Ave	\$271,000	-02-	8101
ozzz z masadima	<i>\\</i> 000,000	2018 N Bessie Rd	\$195,000	4210 N Dartmouth Ln	\$306,000	7810 E Glass St	\$215,000	F09-703-	
March 2019 (22)		2719 N Bessie Rd	\$225,000	8117 E Elde Dr	\$425,000	4602 N Hutchinson Ln	\$275,000	509-703-	
	¢150.000	8304 E Bridgeport Ave	\$280,500	7009 E Fairmont Ln	\$380,000	6926 E Marietta Ave	\$165,000		
4605 N Argonne Rd	\$150,000	8515 E Buckeye Ave	\$264,900	4003 N Farr Rd	\$310,000	7114 E Marietta Ave	\$240,000		
2109 N Bessie Rd	\$206,000	8616 E Bull Pine Ln	\$245,000	8711 E Frederick Ave	\$257,000		\$1,200,000		
8314 E Black Oak Ln	\$450,000	2517 N Ella Rd	\$220,000	9614 E Heroy Ct	\$300,000	5522 N Radium Ln	\$537,364		
8424 E Bridgeport Ave	\$305,000	3705 N Ely Rd	\$220,000	9615 E Heroy Ct	\$295,000	11704 E Rivercrest Dr	\$297,000		
8501 E Bull Pine Ln	\$329,000	2008 N Farr Rd	\$269,000	9517 E Hoffman Ln	\$303,000	3316 N Sipple Rd	\$298,000		
3711 N Center Rd	\$165,000	2006 N Farr Rd	\$269,000	9817 E Hoffman Ln	\$345,000	8219 E Sommerset Dr	\$315,000		
3317 N Ella Rd	\$145,900	9412 E Heroy Ct	\$277,200	2021 N Marguerite Rd	\$225,000	2920 N Stout Rd	\$176,000		
4915 N Emerald Ln	\$382,994	3412 ETICIOY OL	φζη η χου						



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## West Valley Residents Once Again Pull Through

The **Supplemental Educational Programs & Operations Levy** that was put before the voting residents of West Valley last month once again demonstrated our community's stalwart commitment to providing our children with a first-rate education. The levy is paid through property taxes and is for ongoing school operations, not for building projects. "I want to take this opportunity to thank you for the support of West Valley students," said Dr. Gene Sementi, Superintendent and West Valley resident. "Passing the supplemental levy will ensure the continuation of quality programs and services for the children who attend our schools." Incidentally, the West Valley School District was only one of two school districts in the entire state in November to pass an operations levy.

## Thank You So Very Much!

I also want to thank so many people for their generous support and encouragement to me and my real estate business—especially those in my own Northwood neighborhood. They know from my door-knocking, personalized property data research analyses, newsletters, post cards, open houses, and Listing/Sold signs in yards that I have made knowing the real estate market in our community my top priority. And that gives them confidence to hire me to help them sell or buy a home. As a result, I just had my biggest year ever having closed 37 transaction sides worth just under \$12M in volume, which has also made me the #1 producer in Northwood in 2018 & 2019. I can't thank you enough for entrusting me to manage your real estate transactions. From my wife Mary-Pat and me, Merry Christmas and cheers to a great 2020!

